#### **Building effective** engagement through social media















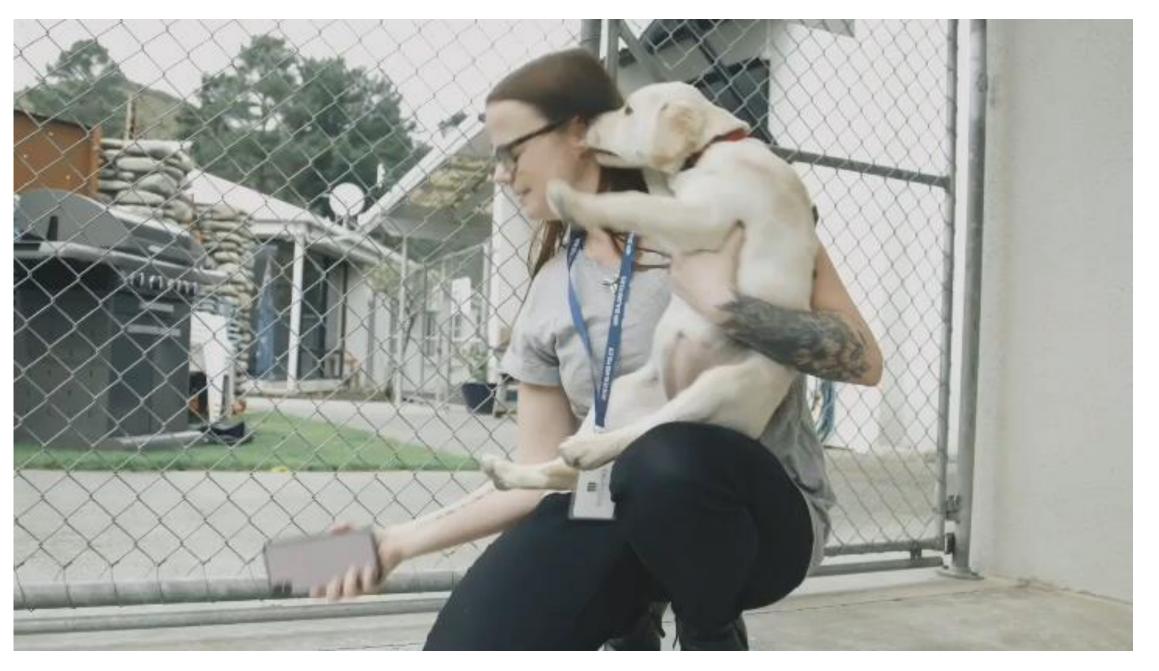
### Jess Bovey

Social Media Manager

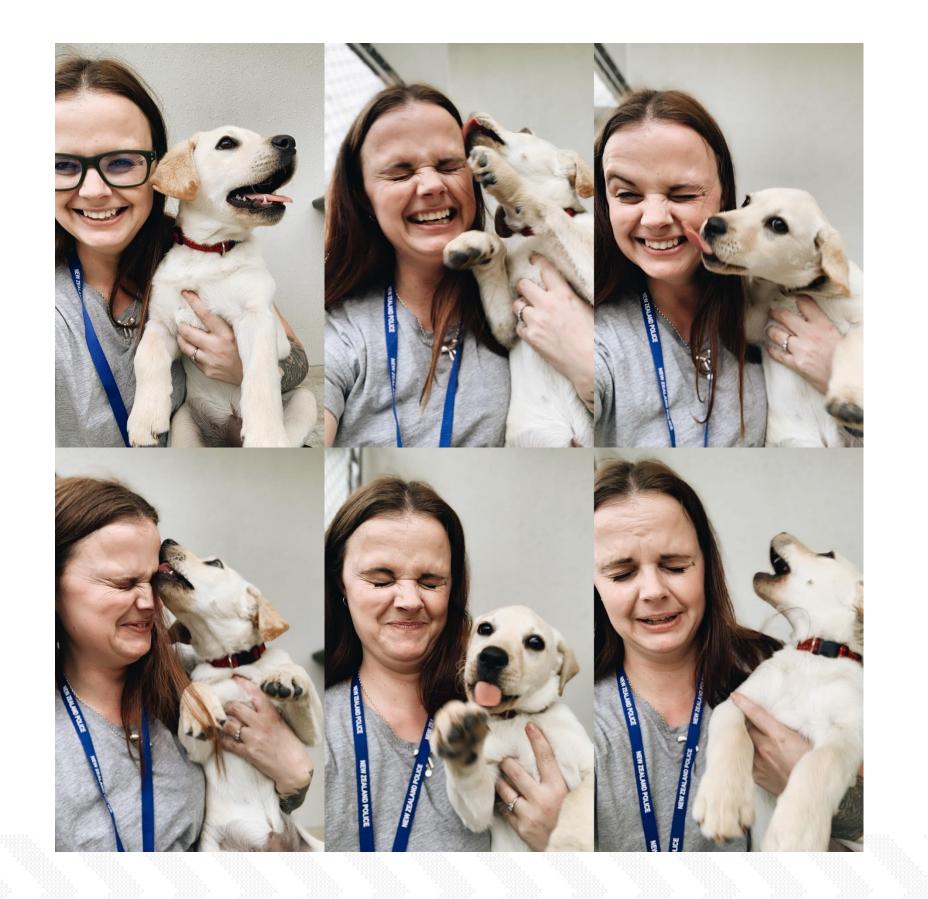




It's a tough
job, but
somebody has
to do it.



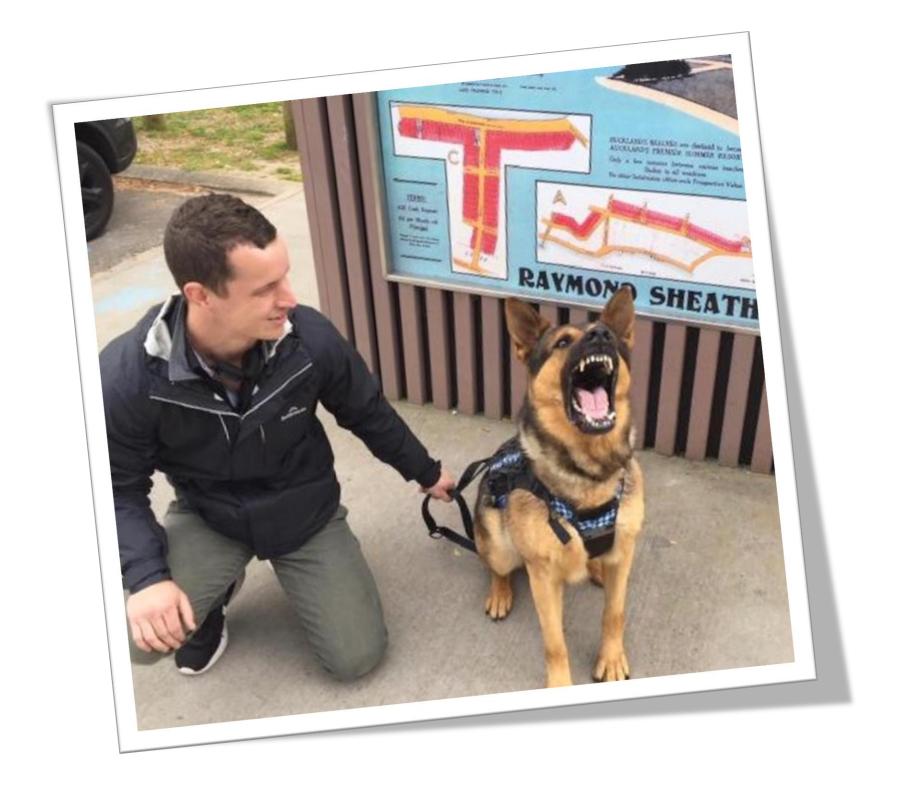






#### **Paul Halford**

Marketing and Brand Manager





## Setting the scene

The big picture of what we are striving to achieve



# 1.7 million followers





#### How we work

Paul Halford Marketing & Brand Manager



Sabrina Turner Graphic Designer



Jess Bovey Social Media Manager



**Kaye Calder Senior Advisor – Reality TV** 



Jaesung Hwang Video &Social Media Advisor



Helen Flannery
Senior Marketing Advisor



Phillipa Oldham Marketing & Social Media Advisor





#### Media & Communications



- Media team (60,000 media enquiries each year)
- Strategic Communications
- Internal Communications communicating to our staff (14,000)
- Marketing Communications everything external



# Our drivers

- Connect with the public
- Share stories / educate about what we do.
- Put a human face to policing.
- Build trust & confidence.

## Who has had a recent faceto-face interaction with the Police?



# How do most people form views on NZ Police?





) Personal interaction – roadside.

- Personal interaction gone into a police station/reported crime.
- ) On the news

) Online via social media















#### **Reality TV**

These play a big role in trust and confidence.

Approximately 200-500,000 viewers per episode



- Road Policing partnership with NZTA.
- ) But also a role for NZ Police to encourage safe driving and road safety through our channels.
- Social media plays a key role in that.



75% of all fatal crashes occur on the open road.

Slow down.



\*\*\*







Social media will always drive our marketing campaigns.

















With social media always supporting launches

# Targeting communities through initiatives



## Establish your brand personality and voice



- ) 'Red Bull gives you wings'
- > Fun, adventurous
- Young
- Ambitious
- Personality: your ever reliable, fun, go-to-friend.

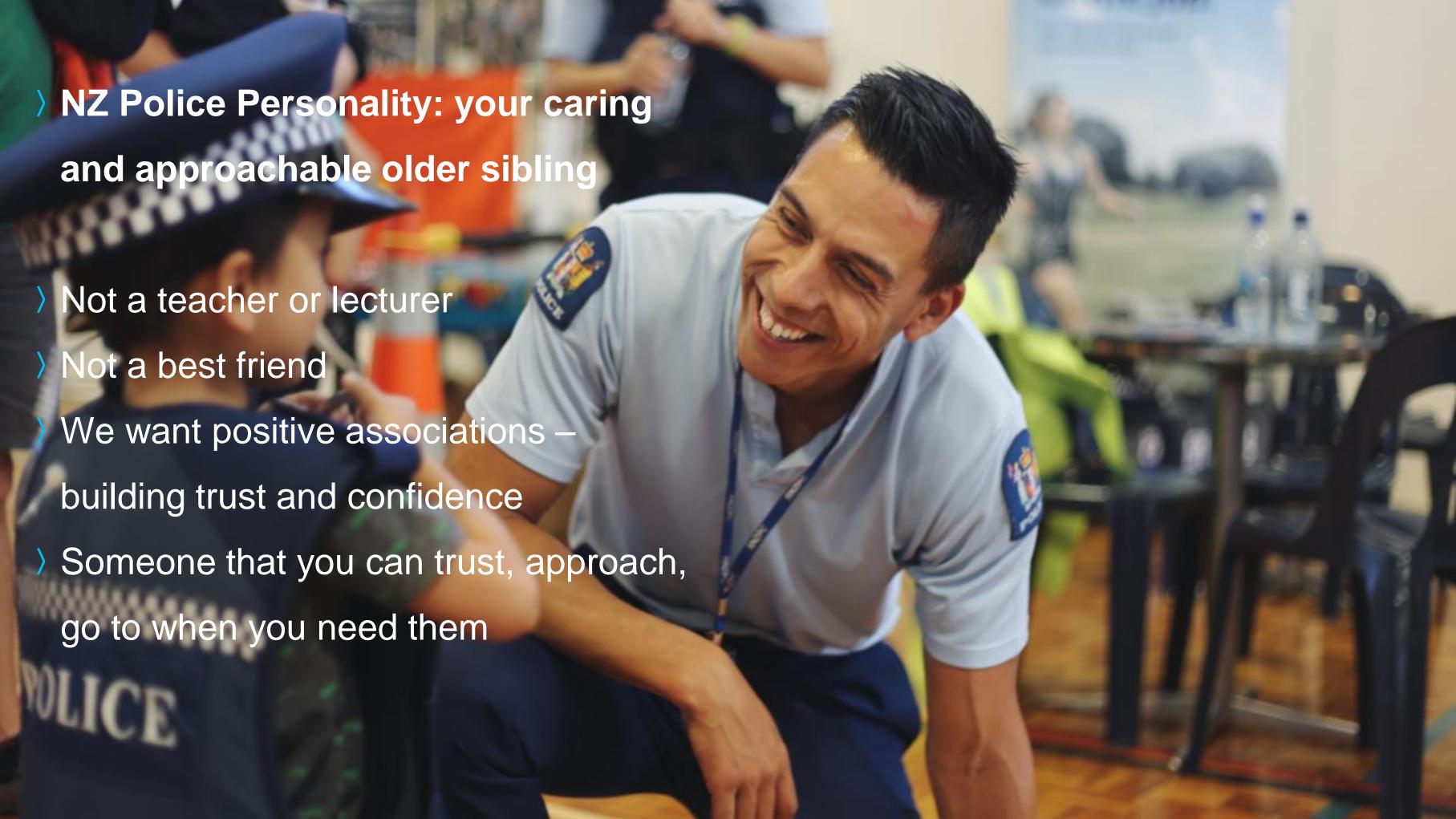


RED BULL GIVES YOU WINGS.



## Think different.

- Leader
- Innovative
- One step ahead
- ) Knowledgeable (the most)
- Quality
- Professional
- Personality: your trusted tech
  EXPERT

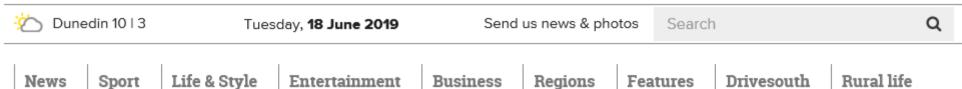








#### **Otago Daily Times**



f 733 💆 210 🚜

Wednesday, 12 June 2019

By George Block

# Social media advice to cops: Dial back the puppies

News > National 1 Comment

Police paid \$10,000 for a social media audit by a marketing company which suggested dialling back on puppy pictures and posting more about operational police work.

The audit included a manual assessment of 16,000 comments on police social media channels, finding the Southern District (Otago and Southland) had among the lowest levels of positive comments in the country, at just four percent, compared to a high of 17% in Waitemata.

Undertaken by social media marketing company Socialites last year, information about the audit was gleaned from a PowerPoint presentation obtained by the *Otago Daily Times* under the Official Information Act.





\$698

DampRid
Refillable Moisture
Absorber
300g. Prevents mould
and mildew. Eliminates
odours. Reduces
allergens. 325507











instagram

# Police's Instagram popularity could be problematic, experts warn

Andre Chumko 05:00, Mar 03 2019

stuff ≡

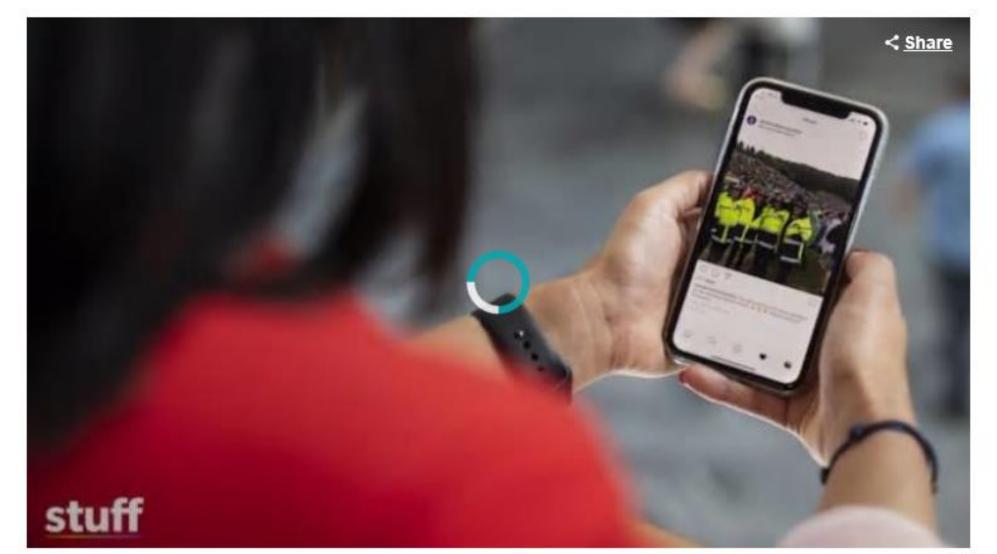
















#### Risk radar

- Tax payer money time, resource, spend.
- Expectations of the Police finding the balance humour vs expectations
- Surely Police have better things to do than sitting on social media?
- OIA's and media enquiries self awareness.
- We can push the boundaries but that has come from developing the brand. However....the risk radar is always on.

# Our social media strategy and model





# 30 profiles across 5 networks

# The NZ Police Social Media team when new puppies are born.



# Social Media @ NZ Police

Community engagement

Operational

Prevention

Our social media strategy is based around publishing engaging content that relates to these three categories.

#### What we do

We communicate through our social channels in an authoritative yet non-authoritarian manner. We have an open, honest, helpful and human voice, targeted at all New Zealanders.

We keep our online channels free of profanities, hate speech and defamatory content. We respond to private messages within 24 hours and assist with achieving strategic operational goals.

#### Why we do it

- To increase trust and confidence
- Help assist in preventing and solving crime
- Humanise policing
- Support recruitment needs
- Support all aspects of 'Our Business'.

#### How we do it

Create highly creative and engaging content that:

Makes people laugh
Provides a behind the scenes look at policing
Tugs at the heartstrings

- Daily monitoring of all posts
- Actively engage with our followers
- Respond and update on unfolding high-profile police operations
- Follow what's trending on social media.

It's all part of the plan.

Our three pillars – and how we go about it.



### Showing our human side

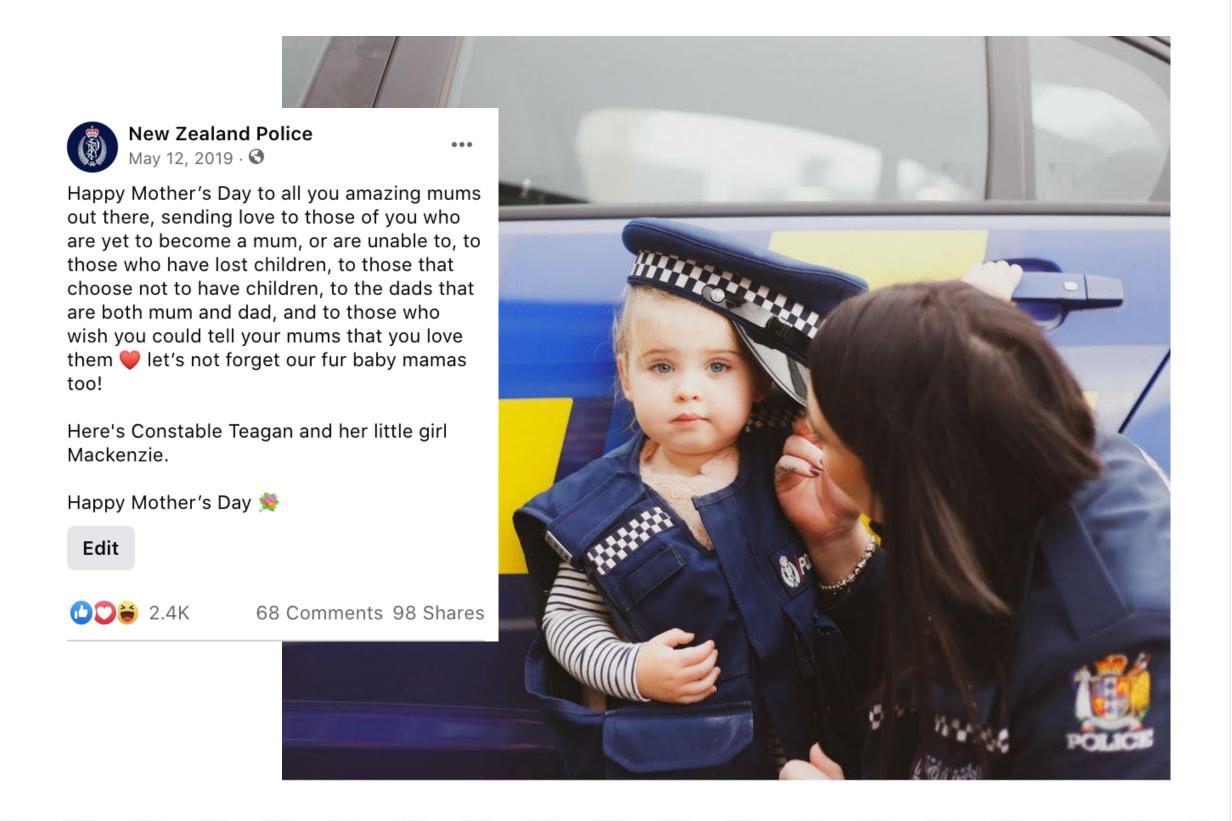




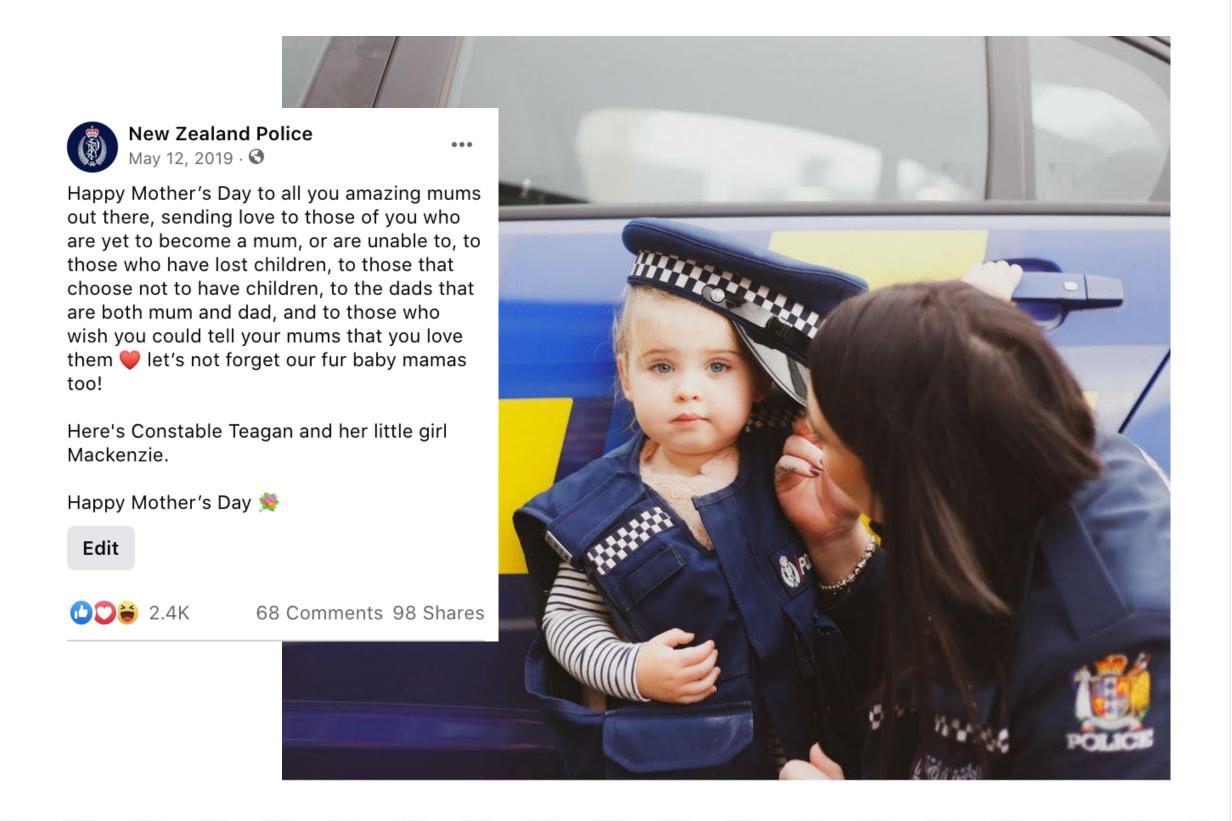
Constables from our Wairarapa Community section paid a visit to Mayce on his fifth birthday to wish him a Happy Birthday and, make a special delivery of presents from his grandparents. They couldn't visit him during lock down.

Mayce has no idea his grandparents arranged this (...until now.. 😅 😲). He firmly believes the police visited him because he is very special and that police know everyone's birthdays. 🞉 🎉 Wellington District Police











### Showing our sense of humour



The weather changes in mysterious ways but you don't have to.

Please use your indicator.

do you know what's worse than this font?

people who use their phone while driving

New Zealand Police 🥏 February 14, 2019 - 🚱 Roses are red 🎩 Our uniforms are blue Don't speed to your date 🚙 Or we'll stop you 😘 1,050,067 283,568 **Boost Post** People Reached Engagements 15K Comments 4.7K Shares

77,919 People Reached

4,902 Engagements

**Boost Post** 







### Should you wear a seatbelt?



I'd rather be woken at 4am and hear "I need a ride" than wake up at 4am to hear my friend's dead because they wanted to drink and drive.



No valentine tomorrow? 💗



Your seatbelt will hold you 🥰





2.1K Comments 2.5K Shares



### Showing our serious side







Alright New Zealand, we need to talk.

We need to talk about the fact that 5 people are dead.

5 people who will never come back.

5 families who will be missing one member forever.

5 funerals that no one wants to attend.

And 5 deaths as part of the 246 already this year.

We're asking everyone who reads this post to take 5 minutes out of their day to think about their driving.

What needs improving? What needs changing? What can you do to be a safer driver? It could be a small change or a big one. But please have a long, hard think about how you behave behind the wheel because changing your driving could change a life. We've got to stop destroying families.

#nomoreroaddeaths

5 people died on our roads yesterday.





Listen up New Zealand.

We're losing far too many people on our roads. 12 in the past week, 336 this year.

Road safety is everybody's responsibility and your behaviour behind the wheel could change a family forever. Could you live with that?

### #nomoreroaddeaths



1.1K Comments 5K Shares











That one person on the video chat who sits way too close to the camera.

#### #fridayfloof



People Reached

5,210 Engagements

**Boost Post** 

### Anatomy of a Working Dog



25,061	Boost Post
Engagements	Boost Post
	25,061 Engagements

♣ Helen Flannery, Kaye Calder and 6.1K others 1.3K Comments 1.1K Shares New Zealand Police ©

I'm all ears 🎐 #fridayfloof



113,547 People Reached 11,734 Engagements

**Boost Post** 

♠ 9.4K

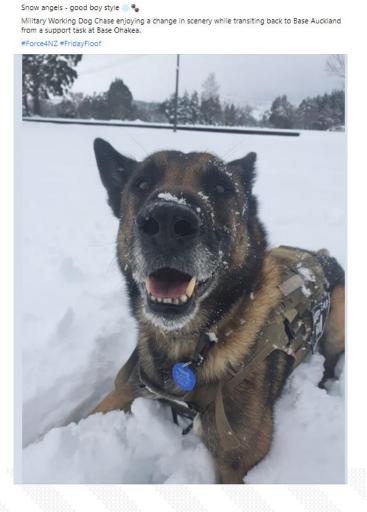
450 Comments 252 Shares



## It's so good, others even stole it..







NZ Defence Force July 10 at 1:36 PM · 🕙







97 Comments 81 Shares



# Moderation. Moderation. Moderation.



# Communication between ourselves and districts.

Really important with our model.





## To stand out you have to be intuitive

- Understand your audience
- Understand your business and brand
- Have a clear message and purpose
- Have leader that enables you to act quickly









Who is doing @nzpolice social media - you guys are on fire!! It's a great feed here and on FB!

1:42 PM - 26 Nov 2018

2 Retweets 39 Likes















Replying to @nzpolice

MummaS

@Stoneyflowerz

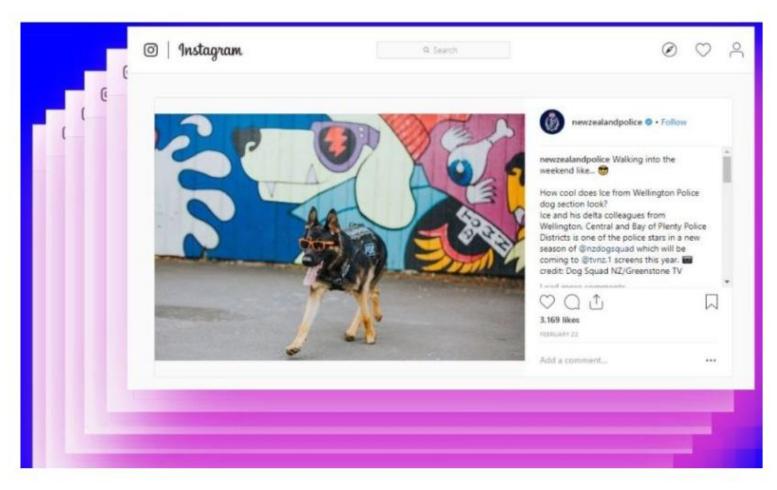
Can I just say that whomever is posting social media content for our police force is doing a fantastic job! Always makes me chuckle as well as getting the point across. Give them a pay rise!

10:23 AM · 28/03/20 · Twitter for Android

	Mahisian @mahisian_wahine	
Replying	to @nzpolice	
	🥯 Nz police is slaying	a twitter
		9
	1 · 28/03/20 · Twitter Web A	



## Some people don't.



Dear Police et al: Your cutesy social media account is bad and foolish

## Police's Instagram popularity could be problematic, experts warn













# We don't always get it right.

## New Zealand Police apologise for tweet that compared road crash deaths to a bad day at The Office

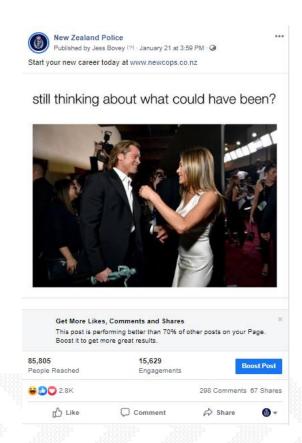
17:33, Oct 09 2017











NZ Police delete social media posts after admitting they never paid for promo pic of Brad and Jennifer

KIM BAKER WILSON, 1 NEWS REPORTER FRI, FEB 28 • SOURCE: 1 NEWS



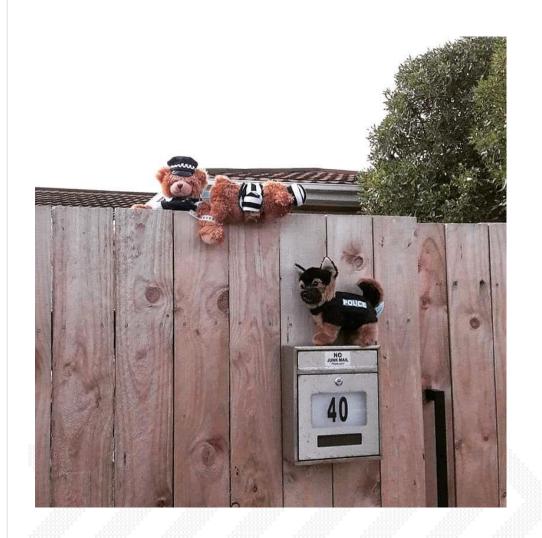






## Jumping on a popular trend















## Got questions for us?

