# **Microeconomics - The Basics**



## **Economic Thinking**

## Scarcity - Everything is scarce

- Constraints all choices are constrained
- Institutions rules guide choices
- Tradeoffs making choices involves weighing alternatives
- Opportunity cost the cost of a choice is the next best alternative forgone

## Rationality – People choose purposively

- Incentives people respond to incentives
- Marginality people choose at the margin
- Information people get just enough information

#### Markets work ...most of the time

- Specialisation people do what they do best
- Trade both parties benefit from trade
- Price signal that brings goods to market
- Markets trade allows scarce resources to be used efficiently

## **Rationales for government intervention**

## Market failure – Helping the market work better

- Externalities unintended, uncompensated impacts on 3<sup>rd</sup> parties
- Public goods non-rival and non-excludable
- Market power monopolist sets quantity or price
- Information asymmetry parties have different information
- Missing markets not possible to trade or transact
- Rationality bounded ability to make good decisions

## Equity – Making distribution of goods and services fairer Others eg

- Government failures
- Legal framework
- Residual risk bearer
- Morality

## **Policy levers**

## Regulation

- Legal framework
- General
- Industry

#### **Taxation**

- General taxation
- Excise taxes

## **Funding**

- Redistribution
- Services
- Subsidies

## Ownership/provision

- Public goods
- Infrastructure

#### Information

- Disclosure
- Provision

## Behavioural "nudges"

- E Easy
- A Attractive
- S Social
- T Timely

## **Policy decisionmaking**

#### Assessment criteria

- Effectiveness will it work?
- Equity is it fair?
- Efficiency do the benefits outweigh the costs/ does it distort behaviour/ does it prevent innovation?

## **Cost Benefit Analysis**

- Discount rate
- NPV=PV benefits-PV costs
- B:C Ratio = PV benefits/PV costs

## **Uncertainty and complexity**

- Robust policy analysis
- Systems thinking
- Best available evidence
- Transparency about limitations and risks
- Assessment of options
- Feedback loops and learning

Veronica Jacobsen 38